

This Industry News Service is produced by the Motor Traders' Association of NSW to inform all repairers of the issues facing the industry.



Industry News

Stop Press: Industry in Crisis

Tendering and the Two Quote system:

There is massive evidence that tendering and two quote systems often lead to poor quality and potentially dangerous repairs.

Insurance Companies putting customer's vehicles out to the cheapest price **with no regard** for quality and safety should be held to account.

You, 'The Industry' must act now!

Stop! Stop! Stop! Tendering and Two Quote system now!

Advise and publicise to your customers by direct mail and local papers etc that the above practise is not acceptable.

Inform them that these methods do not produce quality, safe repairs and doesn't protect the value of their vehicle.

Direct your customers and the public to insurers who do not tender or use the two quote process.

Direct any vehicles that have had poor repairs to be inspected by an expert.

It is and still remains MTA policy to oppose tendering and two quote systems, in the interest of public safety.

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Regards,
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