



# Industry News

2010: Year for Industry Reform

## Real Time Real Money Update - Use MTA Times NOW!

### **\*Further information\***

In regards to the previous Industry News sent yesterday (MTA Body Repair Industry News Service #75) MTA would like to further explain the Real Time Real Money Update. MTA fully endorses the Realistic Times and Rates methodology with respect to compiling estimates for all types of motor body repair work as from the **1<sup>st</sup> of July 2010 and encourages repairers to do so also**. MTA NSW is advising the Motor Body Repair Industry that the Motor Vehicle Insurance and Repair Industry Code of Conduct (as per below) endorses the change from “Funny Time Funny Money” estimating methodology to the Realistic Times and Rates estimating methodology.

#### **6. Estimate, Repair and Authorisation Process**

**6.2 The parties acknowledge ongoing changes in the industry in relation to the development of realistic times and rates:**

**(b) Repairers in their estimation methodology may separately cost paint, parts, significant consumables and mandatory government environmental levies in so far as they apply to a repair.**

MTA NSW has been actively promoting the implementation of a modern Realistic Times Guide that is web based and can be accessed directly via the Quoting Systems.

MTA Realistic Times Guide “E-MTA” can be additionally accessed at [www.e-mta.com.au](http://www.e-mta.com.au)

#### **What is the MTA?**

MTA is an employer association established for businesses in the Motor Industry. The Association’s aim is to provide services to assist Repairers in the daily running of their businesses and to lobby key Government Departments. This entails actively representing the view of the Motor Industry to Government at liaison committee meetings. The association undertakes this and many other projects to ensure a long and viable future for the industry.

**Receiving the Industry News Service** To ensure delivery of this and other important Industry Information to your Inbox, please add these email addresses to your contacts/address book: [sarah.walton@mtansw.com.au](mailto:sarah.walton@mtansw.com.au). **Unsubscribe** To be removed from this list please reply to this email with a request to “Unsubscribe” written in the subject field.

Regards,  
Body Repair Division  
Motor Traders’ Association of NSW  
Phone 02 9213 4222  
Web [www.mtansw.com.au](http://www.mtansw.com.au)